

Firetide Professional Partner Program

PARTNER BENEFITS

Sales

Pricing Discounts

Deal Registration Exclusivity

Demo equipment

Technical Sales Training

Support

Marketing

Access to Firetide partner portal for sales tools, logos, guidelines, and information

Monthly Partner Newsletter

Joint Marketing w/ shared cost

Lead Assistance Program

Firetide Partner Locator

Gold Level

Enhanced Discount

180 Days

Option to purchase at a 60% Discount limited Demo Equipment

Yes

Dedicated Resource

Yes

Yes

Yes

Yes

Recognition as a Certified Provider on the Firetide Partner Locator

Silver Level

Standard

90 Days

Option to purchase at a 45% Discount limited Demo Equipment

Yes

Yes

Yes

Yes

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PARTNER REQUIREMENTS¹

Minimum Firetide certified full-time employees²

FMCT - Firetide Mesh Certified Technician

FCWE - Firetide Certified Wireless Engineer

Annual Minimum Firetide Sales Revenue

2+1

2

1

\$30,000 USD

2+0

2

0

No Minimum Revenue Requirement

1- Firetide Certified Employees are required in order to purchase, install, and represent Firetide.

2- Firetide Certification is associated to individuals and not business entities